



July 18 ,2017

Re: CBRS band 3650-3700 MHz

We strongly feel that the CBRS band is better utilized with the fixed wireless industry that is already providing services more adequate to cellular and DSL service in our local communities. **We oppose the CTIA and T-Mobile petitions** because they undermine our existing fixed wireless investment and plans for continued expansion in rural areas. We have been growing in the rural areas of 5 Arizona counties (Pima, Pinal, Santa Cruz, Graham, and Coconino). We would be able to provide better access, to more people, and fiber competitive services to rural America because we have already invested in the CBRS band to work with technology vendors who are focused on this spectrum. We will continue to bridge the digital divide for people who need it.

We have about 3,000 customers in the 5 Arizona counties and we are trying to expand based on demand using the CBRS because the nationwide cellular, cable, and fiber networks have ignored these places or have not invested in a meaningful way to make a difference. Bluespan Wireless should continue to have access to the new available frequencies because Bluespan Wireless is already doing what the nationwide companies have refused too due for years.

We currently provide up to 100mb download plans but would like to offer customer 100-300mb plans. We find that people are shocked after moving from metro areas to rural, that they can't buy adequate services from other carriers. So they find Bluespan and we are giving them what other carriers are unable to deliver. Customers want HD streaming in 1080p minimum, unlimited data, low latency, and reliable services for many devices in their homes and businesses. We feel that continued access to CBRS would give the edge needed to bring reliable, unlimited data, high speed access to small towns that deserve it and boost small businesses like ours to make a difference in people's communities.

We constantly hear from rural places asking us to expand there and provide access to the services that metro area's already have available to them. We leverage the limited fiber infrastructure in our communities to bring services to customers in need and provide stable pricing and reliable bandwidth for all their needs. The limited 5ghz frequency has moved us to focus on the CBRS band to keep giving customers what they need.

Sincerely,

Scott Stace, CEO Bluespan Wireless

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